



DES MOINES GOLF
COUNTRY CLUB

Mr. Mike Dee
President
Wakonda Club
3915 Fleur Drive
Des Moines, IA 50321

Dear Mike,

It is without reservation that I recommend Ball Team as a general contractor. Des Moines Golf and Country Club's relationship with Ball began in 2004 when we used them as an owner's representative during our pool and tennis project. We felt we needed a rep due to the scope of the project and the fact that the general contractor we selected was fairly unknown at the time. Throughout the project, we found Ball to be extremely professional, easy to work with and they kept the entire process moving forward.

In 2007, we negotiated with Ball Team to perform the work on our Iowa Grille/Casual Bar project. With a tight schedule, confined working space and the need to shift work based on business patterns they were again, great to work with. We negotiated with them again in 2012 when we did our upper floor renovation and were very pleased with that project as well. The members and staff can only praise their performance on both jobs.

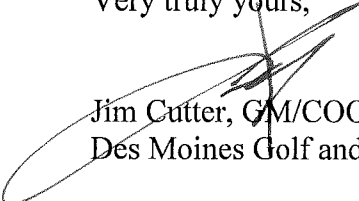
As you know, in late March we experienced fire damage at the Club. Ball Team was the first of many member contractors to reach out and offer assistance. We used them for that project and again, our experience couldn't have been better. Ball was on hand to meet with the insurance adjusters, knew what sub-contractors could perform some specialized work and like our other projects, worked with us so we could operate the Club while work was taking place.

In all, our experiences with Ball Team have been outstanding. They understand the need to continue business operations while construction is taking place. Their negotiated price is very thorough so there are few if any change orders. Their subcontractors are extremely qualified, work very clean and the finished product is outstanding.

No doubt like Wakonda, Des Moines Golf has several members who are contractors and can "help" us with our projects but my strong preference is to work with Ball Team. They are very professional from the bid process though the punch list (which have been very short) and the work they do is excellent.

Please feel free to contact me to further discuss them if needed.

Very truly yours,



Jim Cutter, GM/COO
Des Moines Golf and Country Club